

## Case Studies - How Microsoft Partners' Businesses are growing by Offering Cloud Services.

- **Virteva** - Reducing IT Management Burden Creates Opportunities for New Strategic IT Initiatives (BPOS)
- **Arctic** - Online Services Create Ongoing Revenue Stream while Delivering Customer Value (BPOS)
- **PointBridge** - Realizing a Recurring Revenue Stream by Reselling Online Services (BPOS)
- **Tribridge** - Partners Gain Competitive Advantage By With Microsoft Dynamics CRM Online
- **Zero2Ten** - Partner Adds 56 Clients in 12 Months by Offering Microsoft Dynamics CRM Online
- **Cybershift, CDW and InfinIT** - Dramatically changing their businesses with Windows Intune
- **Quosal** - Software Provider Offers Cloud-Based Database, Sales Jump 50 Percent (Windows Azure Platform)
- **Quest Software** - Firm Expands Market Reach with Cost-Efficient Cloud Services (Windows Azure Platform)